

Type of support available	What can I get?	What does it do?	What will it achieve?	Who do I contact?	How much will it cost?
Collaborative Research and Development:	<p>Funding for collaborative R&D costs range between £10k - £100m. Grant typically covers 50% of the project costs.</p> <p>Projects are allocated funding through regular competitions.</p>	<p>This scheme is designed to assist industrial communities to work together on R&D projects in areas of science, engineering and technology.</p> <p>Aimed at areas where there is high risk and uncertainty around the R&D and will ensure products are brought to the market sooner.</p>	<p>Increase your businesses ability to exploit new ideas and help overcome barriers where there is high risk and uncertainty around R&D activities.</p>	<p>For more information on the bidding process - http://www.innovateuk.org/</p>	<p>Grant typically covers 50% of the project costs. Remaining project costs (after grant) will need to be covered by the applicant, but cannot include other forms of UK government funding.</p>
Designing demand:	<p>SMEs can get up to 10 days of design and innovation focused mentoring over 6-18 months</p>	<p>Mentoring helps you to identify long term strategic business challenges</p> <p>Helps with action plans to ensure project development. Combined with support to implement the action plan</p>	<p>Improved business results</p> <p>Gain valuable skills and capabilities to manage design strategically within your business</p> <p>Increase sales, turnover and profits.</p>	<p>For an initial assessment visit www.businesslink.gov.uk or http://www.designcouncil.org.uk/our-work/Support/Designing-Demand/</p>	<p>A range of the online services are free. 3 stages of the One to One Design Mentoring will require a contribution from the business.</p>
Finance for business:	<p>Loans of up to £250,000.</p> <p>Equity investment up to £2m (2/3 public, 1/3 private investment).</p> <p>Mezzanine arrangements across the spectrum.</p>	<p>Helps to provide debt, equity and mezzanine support to SMEs unable to access money on normal financial markets.</p> <p>The funds are aimed at new and fast growing businesses. Businesses with less than 250 employees and a turnover of up to €50m or a balance sheet of up to €43m.</p>	<p>Help SMEs gain access to finance.</p>	<p>For more information - http://www.bis.gov.uk/policies/enterprise-and-business-support/access-to-finance/enterprise-capital-funds</p> <p>Referrals through publically funded investment readiness programmes or Business Link.</p>	<p>Determined by negotiation between the equity and loan providers and the recipient business.</p>

<p>Grant for Research and Development:</p>	<p>Grants from £10k up to the value of £500k to assist pre start ups and SMEs. Helping to overcome risk and uncertainty in R&D projects.</p> <p>Grant application must meet strict criteria.</p>	<p>Help SMEs carry out research and development on technologically innovative products and processes.</p>	<p>Helps pre start ups and SMEs with funding to overcome barriers where there is a risk and uncertainty around the expected results and a lack of ability to commercially exploit the results.</p>	<p>www.innovateuk.org</p>	<p>The grant covers between 35-60% of project costs, the remaining costs will need to be covered by the applicant.</p>
<p>Helping your Business Grow Internationally:</p>	<p>Tailored services aimed at helping your company start exporting and enter new export markets.</p>	<p>Help support your business to make the most of international trade.</p>	<p>Gain the skills needed to trade internationally.</p> <p>Travel to new markets and take part in trade fairs.</p> <p>Learn how to overcome cultural barriers.</p> <p>Gain useful contacts and assistance to help win business overseas.</p>	<p>For more information - www.businesslink.gov.uk</p> <p>Or www.ukti.gov.uk (t) 020 7215 8000 – to get in contact with an International Trade Adviser in your area.</p>	<p>Depends on what is required. Much is free, but there are charges (many subsidised). Some SMEs can access grants to help.</p>
<p>High Growth Coaching:</p>	<p>10 days of business coaching over 6-18 months</p>	<p>Structured coaching helping to:</p> <ul style="list-style-type: none"> • Assess your company's ability to grow • Develop a 3 year strategy for growth • Create a plan to make growth happen • Implement your growth plan 	<p>Improve business results.</p>	<p>www.businesslink.gov.uk (From January 2012 product will be delivered through 'Business Coaching for Growth').</p>	<p>Established SMEs, up to 10 days coaching will usually be fully or part funded.</p> <p>Further charges on a sliding scale.</p>
<p>Improving Your Resource Efficiency:</p>	<p>Resource efficiency tools, guides, case studies and advice.</p> <p>Onsite support.</p> <p>Loans and Grants.</p> <p>Specialist advice on specific resource efficiency topics.</p>	<p>Engages business and raises awareness of resource efficiency benefits.</p> <p>Promotes best practice and innovation.</p> <p>Supports market development where there is market failure.</p>	<p>Cost savings</p> <p>Lower energy costs</p> <p>Reduced costs of waste disposal</p> <p>Reduced operating costs through resource efficiency.</p>	<p>For more information - Business Link Or WRAP or Carbon Trust</p>	<p>Most support is free and can be implemented at low, or no cost.</p> <p>Some products incur a cost and some grants require match funding.</p>
<p>Knowledge Transfer Partnerships:</p>	<p>Access to knowledge and skills from the UK Knowledge Base for strategic business</p>	<p>Provides one or more high calibre KTP associates for a project last a typical duration of 3 years.</p>	<p>Access qualified people to spearhead new projects.</p> <p>Access experts who can help take your business forward.</p>	<p>For more information – www.ktponline.org.uk</p>	<p>A KTP is part funded by a grant from the Technology Strategy Board. SMEs would</p>

	development.				be expected to contribute about 1/3 of the costs.
Manufacturing Advisory Service:	Specialist support with manufacturing related issues such as lean processes, supply chain performance and innovation in manufacturing.	Provides structured support to manufacturing companies. The service covers training programmes, problem analysis and long term assistance.	Improved business results through - Improved staff knowledge and skills Improved management techniques Introduction of new and improved products.	www.mas.bis.gov.uk (t) 0845 659 9600	Information, basic advice, events and training programmes are generally free Long term assistance offered at competitive market rates (SMEs can access discounted rates).
Networking for Innovation:	Access to over-arching national networks in specific fields of technology or business.	Helps business access knowledge and information central to innovation growth.	Access to networking Information and news online services Funding opportunities Policy and regulation.	Networks for Innovation is hosted on 'Connect' https://ktn.innovateuk.org/web/guest/home	Networks for Innovation are free to join.
Rural Development Programme for England Business Support:	Grant funding available for farmers, foresters a land owner and businesses in a rural area.	Develop rural businesses to become competitive, profitable and innovative. Including support for Innovation and adoption of new technologies. Specialist training Modernisation of agricultural holdings On-farm diversification	Increase profitability and encourage innovation, while promoting environmentally sustainable activities.	www.rdpenetwork.org.uk or www.businesslink.gov.uk	Support available will depend on the business and assessed on a case by case basis.
Understanding Finance for Business:	Free advice and support from financial advisors	Provides a diagnosis of financial needs and facilitate introductions to sources of finance from SMEs Increases awareness of external funding sources.	Gain an understanding of what type of finance is available and right for your business. Introductions for suitable finance providers.	www.businesslink.gov.uk	Support and advice is free. Finance secured typically at normal commercial rates.
Work Place Training, Including	Support when employing an apprentice	Support to employ an apprentice and ensure he/she gains the practical skills the business	Increased productivity Increase staff motivation and moral.	National Apprenticeship Service	Employers expected to meet full salary costs of their apprentices.

Apprenticeships:	<p>Support for staff to take vocational training</p> <p>High growth SMEs can gain access to management and leadership training</p>	<p>requires.</p>		<p>www.apprenticeships.org.uk</p>	<p>Government will fund 100% of associated training costs for apprentices aged 16-18. 19 + years, employer contributes minimum of 50%.</p>
Workplace Training (Non Apprenticeship)	<p>Fully funded literacy and numeracy training</p> <p>First qualifications at levels 2 and 3 (for those aged 19 to 24)</p>	<p>Support to encourage vocational training</p>	<p>Help your employee's gain the basic skills they need to function effectively. You should see an increase in business performance and productivity which will boost growth.</p>	<p>www.businesslink.gov.uk</p>	<p>Literacy and numeracy skills – paid by government</p> <p>First level 2 or 3 qualification for people aged 19-24 – paid by government.</p> <p>Employers cover other training costs.</p>
SME Leadership and Management Programme	<p>Free skills analysis</p> <p>Access up to £1,000 worth of grant funding for appropriate training.</p>	<p>Initial assessment of your organisation's ability to grow and develop.</p> <p>Followed by access of grant funding to help you meet your training and development requirements.</p>	<p>Help to engage with your workforce and make better use of their skills and ability.</p> <p>Likely to see an improvement in business performance.</p>	<p>www.businesslink.gov.uk</p>	<p>Skills analysis and personal development plan are both free.</p> <p>Grant funding for training and development will need to be fully match funded by your business.</p>